

# Mustafa Yağız Kiroğlu

Engineering Underwriter

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## About Me

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I am a dedicated Engineering Underwriter specializing in the insurance sector with a profound passion for insurance and insurance-linked securities. With a solid background in underwriting and a keen eye for detail, I thrive on navigating complex risk assessments and contributing to the strategic management of insurance portfolios.

My role allows me to leverage my analytical skills and industry knowledge to make informed decisions and support my team effectively. I pride myself on being a diligent team member who is committed to excellence and continuous learning. Whether it's optimizing underwriting processes or exploring innovative insurance solutions, I am driven by a deep-seated enthusiasm for the field and a commitment to making a positive impact within the industry.

## Experience

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### VHV Reinsurance, Engineering Underwriter

Istanbul, TR  
March 2024 – Present

VHV Reinsurance is a subsidiary company which belongs to VHV Allgemeine AG **Reinsurance**, targeting Middle East, Middle Asia and Balkan market we assess all kinds of **Engineering** risks with respect to our exclusions.

- Communicating with International brokers which deals with risks in **Middle East** and **Balkans**
- Accepting and assessing **Construction All Risks, Erection All Risks** and **Comprehensive Machinery Insurance**, and other Engineering Risks from **Balkans** and **Middle East**.

**Key Skills:** Knowledge of various wordings, SICS, Knowledge of Market Rate's.

### Marsh McLennan, Claims Specialist

Istanbul, TR  
August 2023 – March 2024  
9 Month

I worked as a **Claims Specialist** and dealt with various claims across all insurance products which improved my capability and knowled of wordings.

- Handled **Property, Engineering** and **Health** claims.
- Spoke with experts from **England** and **Dubai** to handle claim.
- Read extensive wordings of claims from **Aviation** claims to **Liability**.

**Key Skills:** Survey Reports, Wordings, Client Management,

### Türkiye Sigorta, Management Trainee

I worked as a **Assistant Specialist** in directly associated corporations which deals only with companies belong to **TWF**.

- Identifying and managing all insurance needs of all companies under Turkish Wealth Fund such as **Borsa İstanbul, Turkish Airlines, BOTAŞ, Türkiye Petrolleri**.
- Communicating with **Reinsurers** and **Underwriters** to provide best price/performance products.

**Key Skills:** Insurance Products, Pusula system, Market Rate, Client Management, Company communication.

Istanbul, TR  
December 2022 – August  
2023  
9 Months

### Turkish Foreign Ministry, Foreign Affairs Intern

I worked as a **Foreign Affairs Intern** in Turkish Embassy at **Washington DC**.

**Key Skills:** Diplomacy, Communication, Reporting.

Istanbul, TR  
May 2022 – August 2022  
Summer Intern

## Education

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**BSc. Marmara University**, International Relations and Political Science

2017 – 2021

I've studied International Relations and Political Science with Finance elective courses and have been an active member of **RedCross, Friendship Ambassadors Foundation** and **Search and Rescue** community.

## Article Work

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**Reasürör Magazine**

2024

- I've written Turkey's first academic article about **Insurance Linked Securities** and submitted and accepted by most prestigious magazine in the nation.

## Spoken Languages

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**Turkish:** Mother language

**English:** Professional and Academic competency

**French:** Mediate level of understanding and writing

## Non-Tech Me

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I'm a sport enthusiast and swim occasionally.

I'm occasionally sailing in Istanbul, has a sailboat racer license and can be your main sail guy

I've been an indie game developer since I started my career still developing games as form of exercise.

I'm occasionally traveling and I have solid international contacts within NGOs and business fields.

I'm a cold blooded Insurance Bro, who has good communication skills, status evaluation and problem solving capability.

## Volunteer Experience

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**Rotary Club International**

June 2022 - Present

- I'm serving as President for **Istanbul Adalar Rotaract Club - Rotary District 2420**

**Lions Clubs International**

June 2022 - Present

- I'm serving as Vice-President for **Istanbul Ahenk Leo Club - Lions District 118-Y**

## References

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**Türkiye Sigorta:** Onur Karaağaç, Head of Directly Associated Corporations [in](#)

**Marsh McLennan** Tuğçe Tuğral, Head of Claims Team [in](#)

**Rotary Club** Alp Giray Savrum, International Committee Chairman [in](#)